

Dear Sir or Madam,

Washington and Lee University is pleased to offer the John M. Gunn International Scholarship to international students of exceptional academic, personal and professional promise who are currently seeking an undergraduate degree at an academic institution outside of the United States. Through the Gunn Scholarship, eligible students are invited to spend one year at W&L to augment the major studies in which they are engaged at their home institutions. Gunn scholars may come from any academic discipline, but preference is given to students who 1) will focus some of their work in our Williams School, which houses the departments of Accounting, Business Administration, Economics, and Politics (including American Politics, Global Politics, and Political Theory) and 2) are interested in a broader education in the liberal arts. While here, Gunn Scholars are also encouraged to take courses outside of their disciplines in order to round out their program of study.

To date, we have had Gunn scholars from Belarus, the Philippines, Bolivia, Brazil, Kyrgyzstan, South Africa, Ghana, Egypt, Albania, Romania, Yemen and Denmark.

The Gunn Scholarship was endowed by Alfred Harrison, Vice Chairman and Director of Alliance Capital Management Holdings, L.P. Holding his B.A. and M.A. degrees from Christ's College, Cambridge University in his native England, Mr. Harrison spent a year as a visiting student at W&L before going on to develop a successful career in Europe and North America. While at W&L, he was a student of John M. Gunn, Professor Emeritus of Economics at W&L, in whose honor this scholarship was created.

In order to be eligible to apply for the Gunn Scholarship, the student must:

- be currently enrolled in an undergraduate degree program at a university outside of the US
- have an outstanding academic record and strong extracurricular background
- have strong English language skills
- be able to articulate a clear purpose for spending a year studying at Washington and Lee
- demonstrate financial need in order to qualify for full or partial funding.

Please advertise this scholarship amongst your colleagues and students. The application and instructions can be found on our website at <http://go.wlu.edu/gunn-scholar>.

Thank you for your time.

Sincerely,

Michael Anderson
Associate Dean of the Williams School of Commerce, Economics, and Politics
Robert E. Sadler, Jr. Professor of Economics
Washington and Lee University